

# HASHIM HASSEN

## PHYSICAL ADDRESS:

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CITIZENSHIP: New Zealander

## PROFESSIONAL SUMMARY

- ✚ Effectively promoted products and increase revenue by connecting with customers and recommending target offerings.
- ✚ Organized, adaptable and knowledgeable about preparing displays, merchandising shelves, and assisting customers.
- ✚ Drive customer loyalty by providing friendly and skilled support. Grasps company initiatives quickly as achieving store and personal goals.
- ✚ Swiftly adapts to shifting seasonal needs, demands and priorities.
- ✚ Communicates trends and recommendations to customers and provides feedback to management.
- ✚ Applies effective teamwork, customer, and sales skills simultaneously.
- ✚ Always apply good judgment when performing duties.

## SKILLS

- Marketing and sales
- Lab assistant training
- General sales techniques
- International sales support
- Occupational Health & Safety (OHS)
- Volunteer coordination
- Pre-sales support
- Leasing and sales
- Bio-Medical research

## WORK HISTORY

### SELF-EMPLOYED

*Delivering passenger transport services | Throughout greater Wellington regions | Since October 2012*

- Assisting customers' travel between point of pick-ups and destinations with ultimate safety and wellbeing.
- Ensure workplace fatigue prevention measures and comply to the service conditions.



#### PAKNSAVE KILBIRNIE

*Grocery Assistant | Wellington, Kilbirnie | March 2011 - December 2011*

- Assisted customers with price checking and finding requested items in store.
- Pleasantly greeted customers and provided prompt and courteous service at all times.



#### ECO CLEANING SERVICES

*Cleaning Assistant | Wellington, CBD | December 2011 - June 2013*

- Performed daily checklists throughout facilities, including cleaning floors, wiping down glass entryways and collecting trash.
- Delivered quality customer service to address urgent needs and cleaning requests.
- Cleaned building floors by sweeping, mopping, scrubbing and vacuuming.



#### CITY NEW WORLD

*Grocery Assistant | Wellington, CBD | February 2010 - February 2011*

- Assisted customers with price checking and finding requested items in store.
- Checked for outdated and overripe grocery items and removed from inventory.
- Pleasantly greeted customers and always provided prompt and courteous service.



#### NEW ZEALAND RED CROSS

*Volunteer Sales Assistant | Wellington, Kilbirnie | January 2010 - March 2010*

- Referred customers to various services by evaluating needs and providing recommendations.
- Provided pricing information to customers regarding specific products.
- Functioned as backup in areas of sales, support, and services.



#### INTERNATIONAL CARGO & AVIATION SERVICES

*Airport Operations Coordinator | Addis Ababa, Bole | January 2009 - September 2009*

- Managed flight itinerary updates and communicated changes to appropriate air traffic control contacts to optimize movements and protect aircraft.
- Monitored airfield duties and personnel to make proactive changes to procedures, workflows, and task responsibilities to maintain operations targets.
- Addressed urgent issues, including medical emergencies and flight operation obstacles, as both first responder and emergency management leader.

## **ICAS** INTERNATIONAL CARGO AND AVIATION SERVICES

*Ground Handling Agent | Addis Ababa, Bole | January 2007 - January 2009*

- Directed personnel to properly stage baggage and execute safe and accurate loading and unloading of cargo.
- Achieved optimal balance by loading cargo in accordance with accurate calculations of aircraft centre of gravity and specific flight requirements.
- Devoted special emphasis to punctuality and worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
- Managed cargo and baggage during flights while to keep items well-stowed and secure.

## **ICAS** INTERNATIONAL CARGO AND AVIATION SERVICES

*Cargo Service Agent | Addis Ababa, Bole | January 2005 - October 2005*

- Organising deliveries to designated shipping and storing areas.
- Ensuring import and export documents verified to determine each cargo items into different tariff classifications.
- Encoding shipping information into computer system and estimated freight and posting rates.

## **SEBETA TECHNICAL & VOCATIONAL EDUCATION TRAINING CENTRE (STVET)**

*Teacher | Addis Ababa area, Sebeta | March 2004 - October 2005*

- Designed effective lesson plans based on student interests to improve students' learning experience.
- Assisted struggling students to maintain progress levels by designing individualized lesson plans focused on areas for improvement.
- Incorporated multiple types of teaching strategies into classroom.
- evaluated and graded student assignments, exams, and overall course works.

## **EDUCATION**

### **STUDYING TOWARDS MASTER'S DEGREE IN HEALTH:**

#### **OCCUPATIONAL HEALTH AND SAFETY (OHS)**

#### **(COMPLETED POSTGRADUATE DIPLOMA PGDHTH)**

Victoria University of Wellington (VUW)

*Wellington, December 2022*

#### **BACHELOR DEGREE IN BIOMEDICAL SCIENCE (BBMSC)**

Double major: **Human Genetics** and **Molecular pathology**

Victoria University of Wellington (VUW)

*Wellington, December 2019*

#### **BACHELOR DEGREE, ADDIS ABABA UNIVERSITY SCHOOL OF COMMERCE (NOTE:**

**INCOMPLETE DUE TO RELOCATION CIRCUMSTANCE)**

*Addis Ababa, Ethiopia, June 2009*

**DIPLOMA IN MARKETING MANAGEMENT**

Adama University (Previously NCTTE)

*Adama, Ethiopia, August 2003*

**HIGH SCHOOL**

Adama Comprehensive High School (ACHS)

*Adama, Ethiopia, June 1999*

## **HOBBIES**

Reading books

Meeting or supporting new people

Following social medias

Watching movies

## **REFEREES**

**Dr Joanne Crawford**

Worksafe New Zealand Chair in Health & Safety

School of Health in VUW.

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